

9 - 10 November 2017

COURSE SUMMARY:

The course focuses on a combination of practical credit analysis framework based on financial report, cash flow and ratio analysis. Participants will be able to master all the essential methods of credit structuring and analyzing. The course introduces analytical and structuring techniques for cash flow analysis and financial modeling with sensitivity analysis. In addition, it draws upon the instructor's extensive experience of working in financial markets. The aim of this course is to endow you with the tools to make sound business decisions.

Who should attend?

- Investor Relations
- Corporate Treasury
- Underwriter
- Corporate strategist
- Credit practitioners
- Credit / Investment Analyst
- Financial Planner / Financial Advisory
- Bond credit analysts / trader / sales people
- Financial decision makers in corporations
- Private wealth managers assisting clients with significant corporate exposures
- Accounting professionals with work in valuation and capital markets

COURSE FEES:

16,000 Baht

(Lunch and coffee breaks are included)

With very special offers of the year!

Early Bird 10% top up discount, by October 10th!!

+ Save up 15% for ThaiBMA's members and Government Agencies (T&C applied), please check your discount at http://www.thaibma.or.th/EN/Training/Seminar.aspx

* This course is appropriate for those who have had finance background (≈Intermediate level)

VENUE:

Renaissance Ratchaprasong Hotel

For further information please contact: **Kanyaphak, Rangsinee** Tel. **02-257-0357 ext. 405, 402** Email: training@thaibma.or.th



Quick and easy way to make ONLINE REGISTRATION & PAYMENT:

1. Enter to the website <u>www.thaibma.or.th</u> then click hand side of the page.



located in the upper left-

- 2. Find course that you wish to register from the list of courses. Before register, please check you discount at http://www.thaibma.or.th/EN/Training/Seminar.aspx then click on
- 3. Complete all of the required sections highlighted with an asterisk (*) on line. The information you provide will be kept strictly confidential.
- 4. Click and then click 'OK' on the confirmation dialog box. An e-mail confirming your registration and a PAY-IN SLIP will be sent to the e-mail address you provided.
- 5. Print the PAY-IN SLIP and make a payment by cash or cashier cheque at any branch of the Siam Commercial Bank (SCB). The cheque should be properly crossed and made payable to "Thai Bond Market Association".
- 6. Please retain the PAY-IN SLIP with the bank stamp as proof of payment.
- 7. Your receipt will be handed to you on the first day of the course (unless otherwise arranged).

CANCELLATION POLICY:

If you are unable to attend, a substitute delegate is welcomed at no extra charge. Please provide the name and title of the substitute delegate at least 3 working days before the course start date. All cancellations must be in writing. To be eligible for a course fee refund, a written cancellation notice must be received by ThaiBMA at least 10 working days before the course start date. The administration charge of 20% of the course fee but no more than 3,500 Baht will be deducted from the refund. Regrettably, no refund can be made for cancellation received by ThaiBMA less than 10 working days before the course start date.

Please note that ThaiBMA reserves the right to change the course agenda, speaker and venue.

For further information please contact: **Kanyaphak, Rangsinee** Tel. **02-257-0357 ext. 405, 402** Email: training@thaibma.or.th



900 Tonson Tower, 10th Floor (Zone: A,D), Ploenchit Rd., Bangkok 10330 Tel. 0-2257-0357 Fax. 0-2257-0355 www.thaibma.or.th

Register by the Early Bird deadline, Oct. 10th 2017

Registration	สิทธิพิเศษ เพิ่มเติม	ประเภทผู้สมัคร	Registration fee (THB)	+7% VAT (THB)	TOTAL PAID (THB)**
Early Bird Registration	ส่วนลด 15% + Early Bird 10%	 สมาชิกสมาคม หน่วยงานภาครัฐ รัฐวิสาหกิจ สมาคม สหกรณ์ หน่วยงานไม่แสวงหากำไร องค์กรที่ลงนามความร่วมมือทางวิชาการกับ สมาคม (MoU) 	12,000.00	840.00	12,840.00
	Early Bird 10%	 หน่วยงานทั่วไปและบุคคลอื่น ๆ 	14,400.00	1,008.00	15,408.00
Regular Registration	ส่วนลด 15%	 สมาชิกสมาคม หน่วยงานภาครัฐ รัฐวิสาหกิจ สมาคม สหกรณ์ หน่วยงานไม่แสวงหากำไร องค์กรที่ลงนามความร่วมมือทางวิชาการ กับ สมาคม (MoU) 	13,600.00	952.00	14,552.00
	Regular Fee	 หน่วยงานทั่วไปและบุคคลอื่น ๆ 	16,000.00	1,120.00	17,120.00

The payment must be made within 7 working days before the first of training day in order to remain the Early Bird Discount.

For Regular Registration, the registration fee must be paid before the start date!

- * Check your Discount rate at http://www.thaibma.or.th/EN/Training/Seminar.aspx
- **All fees are exempted from 3% withholding tax.
- *** Training courses expense shall be deducted at amount of 200% of corporate, companies or juristic partnership income tax.



900 Tonson Tower, 10th Floor (Zone: A,D), Ploenchit Rd., Bangkok 10330 Tel. 0-2257-0357 Fax. 0-2257-0355 www.thaibma.or.th

DAY 1: 9 November 2017

Time	Topic	Speaker
09.00 - 12.00 [15 minutes coffee break Tentative 10.30 - 10.45]	 ♣ Credit Risk Assessment associated with Industry & Business Risk Financial Risk Liquidity Risk ♣ Credit Analysis: Capital Structure Financial Obligation and Leverage Source of Repayment ♣ Financial Report Analysis: Practical Implication for Analyzing the Statements of Comprehensive Income Analyzing the Statement of Financial Position Analyzing the Notes to Financial Statements 	Dr. Roongkiat Ratanabanchuen Lecturer, Dept. of Banking & Finance Chulalongkorn University
12.00 - 13.15	Lunch	
13.15 - 15.15	 Cash Flow Analysis: Deriving operating and net operating cash flow Impact of W/C movements on cash flow Does operating cash flow cover interest, investment spending, dividends? Analyzing the main sources and uses of cash What are the main cash sources of debt service and debt repayment? Key Financial Ratio Analysis: (Cash Flow based) Interest and investment coverage; debt service and debt repayment coverage, cash conversion ratios. 	Khun Gulnrat Samakkeenich, CFA Lenddo
15.15 - 15.30	Coffee Break	
15.30 - 17.00	 Financial Modeling Creation of full financial forecasting models Creation of assumptions – what are the critical value drivers? Return analysis Sensitivity analysis – base case, management case, downside cases 	Khun Gulnrat Samakkeenich

Remarks: All Sessions will be conducted in Thai.

^{***}ThaiBMA reserves the right to make a minor change on some contents without prior notice***



900 Tonson Tower, 10th Floor (Zone: A,D), Ploenchit Rd., Bangkok 10330 Tel. 0-2257-0357 Fax. 0-2257-0355 www.thaibma.or.th

DAY 2: 10 November 2017

Time	Topic	Speaker
09.00 - 10.30	Executive Sharing and Discussion	Khun Wanik Manomaiphibul Corporate Banking Specialist
10.30 - 10.45	Coffee break	
10.45 - 12.00	♣ Workshop Exercise	Khun Wanik Manomaiphibul
12.00 - 13.15	Lunch	
13.15 - 15.15	♣ Present Case and Feedback	Khun Wanik Manomaiphibul
15.15 - 15.30	Coffee Break	
15.30 - 17.00	 Legal Framework Covenants Legal proceeding in case of default Tax implication 	Khun Doungporn Prasertsomsuk Clifford Chance (Thailand) Limited

Remarks: All Sessions will be conducted in Thai.

ThaiBMA reserves the right to make a minor change on some contents without prior notice