



#### Who Should Attend?

- ✓ Investor Relations
- ✓ Corporate Treasury
- ✓ Corporate strategist
- ✓ Credit practitioners
- ✓ Credit / Investment

#### Analyst

- **✓** Underwriter
- ✓ Financial Advisory

## people

- ✓ Financial Planner
- ✓ Private wealth
- managers
- ✓ Accounting

professionals with work in valuation and capital markets

- ✓ Legal professionals in
- ✓ Fixed Income Securities capital markets practices analyst / trader / sales

# 2 – 3 November 2017 Venue: Anantara Siam Bangkok Hotel

## Objective:

This course is practically oriented to show you how to apply the principles of corporate finance to the analysis of many important issues, including capital structure and strategy, capital markets financing, source and use of fund, and corporate finance transaction. A key feature is that the course demonstrates how to draw a common core framework based upon the principles of corporate treasury. In addition, it draws upon the instructor's extensive experience of working in financial markets.

This course demonstrates the importance of applying the principles of corporate finance for funding and liability management.

### Course Highlights:

- Capital Structure and Strategy
- Capital Market Financing
- Liability Management and Source of Funds
- Investment Analysis for Cash Surplus
- Risk Management

## Course fees: 16,000 Baht (lunch and coffee breaks are included)

\*The audience will receive comprehensive course materials such as presentation handouts, workshop spreadsheets and certificate.



For further information please contact: Kanyaphak, Rangsinee Tel. 02-257-0357 ext. 405, 402 Email: training@thaibma.or.th



900 TONSON TOWER, 10<sup>TH</sup> FLOOR (ZONE: A,D),
PLOENCHIT RD., BANGKOK 10330
TEL. 0-2257-0357 FAX. 0-2257-0355 WWW.THAIBMA.OR.TH

## Quick and easy way to make ONLINE REGISTRATION & PAYMENT:

- 1. Enter to the website <u>www.thaibma.or.th</u> then click TRAINING located in the upper left-hand side of the page.
- 2. Find course that you wish to register from the list of courses. Before register, please check you discount at <a href="http://www.thaibma.or.th/EN/Training/Seminar.aspx">http://www.thaibma.or.th/EN/Training/Seminar.aspx</a> then click on
- 3. Complete all of the required sections highlighted with an asterisk (\*) on line. The information you provide will be kept strictly confidential.
- 4. Click Submit and then click 'OK' on the confirmation dialog box. An e-mail confirming your registration and a PAY-IN SLIP will be sent to the e-mail address you provided.
- 5. Print the PAY-IN SLIP and make a payment by cash or cashier cheque at any branch of the Siam Commercial Bank (SCB). The cheque should be properly crossed and made payable to "Thai Bond Market Association".
- 6. Please retain the PAY-IN SLIP with the bank stamp as proof of payment.
- 7. Your receipt will be handed to you on the first day of the course (unless otherwise arranged).

#### **CANCELLATION POLICY:**

If you are unable to attend, a substitute delegate is welcomed at no extra charge. Please provide the name and title of the substitute delegate at least 3 working days before the course start date.

All cancellations must be in writing. To be eligible for a course fee refund, a written cancellation notice must be received by ThaiBMA at least 10 working days before the course start date. The administration charge of 20% of the course fee but no more than 3,500 Baht will be deducted from the refund. Regrettably, no refund can be made for cancellation received by ThaiBMA less than 10 working days before the course start date.

Please note that ThaiBMA reserves the right to change the course agenda, speaker and venue.



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## Register by the Early Bird deadline, 10th Oct 2017

Registration	สิทธิพิเศษ เพิ่มเติม	ประเภทผู้สมัคร	Registration fee	+7% VAT (THB)	TOTAL PAID (THB)**
Early Bird Registration	ส่วนลด 15% + Early Bird 10%	<ul> <li>สมาชิกสมาคม หน่วยงานภาครัฐ รัฐวิสาหกิจ สมาคม สหกรณ์</li> <li>หน่วยงานไม่แสวงหากำไร</li> <li>องค์กรที่ลงนามความร่วมมือทางวิชาการกับ สมาคม (MoU)</li> </ul>	12,000.00	840.00	12,840.00
	Early Bird 10%	<ul> <li>หน่วยงานทั่วไปและบุคคลอื่น ๆ</li> </ul>	14,400.00	1,008.00	15,408.00
Regular Registration	ส่วนลด 15%	<ul> <li>สมาชิกสมาคม หน่วยงานภาครัฐ รัฐวิสาหกิจ สมาคม สหกรณ์</li> <li>หน่วยงานไม่แสวงหากำไร</li> <li>องค์กรที่ลงนามความร่วมมือทางวิชาการ กับ สมาคม (MoU)</li> </ul>	13,600.00	952.00	14,552.00
	Regular Fee	<ul> <li>หน่วยงานทั่วไปและบุคคลอื่น ๆ</li> </ul>	16,000.00	1,120.00	17,120.00

The payment must be made within 7 working days before the first of training day in order to remain the Early Bird Discount.

For Regular Registration, the registration fee must be paid before the start date!

- \* Check your Discount rate at http://www.thaibma.or.th/EN/Training/Seminar.aspx
- \*\*All fees are exempted from 3% withholding tax.
- \*\*\* Training courses expense shall be deducted at amount of 200% of corporate, companies or juristic partnership income tax.



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Day 1: 2th November 2017

Time	Topics	Speaker	
Time 09.00 -11.00	Topics  Capital Structure and Strategy	Speaker  K.Gulnrat Samakkeenich Regional Sales Director at Lenddo	
	<ul> <li>Determinants of leverage</li> <li>Cost of Capital</li> <li>Forecasting Debt Capacity vs. Minimizing Cost-of-Capital</li> </ul>		
11.00 – 11.15	Coffee break		
11.15- 12.15	Liability Management and Source of Funds  Managing working capital:  ❖ Short Term Instruments  - B/E, Repo, O/D, P/N, P/C, L/C,T/R, etc.  ❖ Measuring the working capital investment		
12.15 – 13.15	Lunch		
13.15- 15.15	Liability Management and Source of Funds (Continue)  Managing working capital:  ★ Key business risks in working capital  ★ Impact on the profit and loss  ★ Impact on balance sheets  Managing Long Term Debt:  ★ Market for borrowing  - Long Term Loan  - The bond market (high grade, high yield)  - Asset finance and other debt types  ★ Market Long Term Debt  - Credit Rating  - Spread or margin and credit risk  ★ An Attractive Combination of Assets over an Appropriate Time Horizon?  ★ An Astute Combination of Capital Types and Investors in the Right Sequence over an Appropriate Time Horizon?	Dr.Roongkiat Ratanabanchuen Lecturer,Department of Banking and Finance Chulalongkorn University	
15.15-15.30	Coffee break		
15.30 –17.00	Alternative Instrument of Debt Securities  MTN Program  Cross Boarder Offering Investment Analysis for Cash Surplus  Risk Return Analysis vs. liquidity		

<sup>\*\*\*</sup>ThaiBMA reserves the right to make a minor change on some contents without prior notice\*\*\*



## Day 2: 3th November 2017

Time	Topics	Speaker			
9.00-10.45	Risk Management  ★ Key Financial Risks; Re-financing, re-pricing risk  ★ Hedging by Derivatives Instrument; F/X, Interest, etc.  ★ Risk Measurement; Duration, Net open position, etc.	K.Surawat Suwanyangyuen SIAMESE ASSET CO., LTD. Bangkok,			
10.45 - 11.00	Coffee Break				
11.00 - 12.00	Executive Sharing and Discussion	Chief Financial Officer and Executive Director			
12.00 - 13.00	Lunch	- Executive Birector			
13.00 - 15.15	Workshop Exercise Present Case and Feedback				
15.15 - 15.30	Coffee Break				
1530 - 17.00	Legal Framework  ❖ Overview of the Process for Bond Offering  ❖ Liabilities of the Issuer, its Directors and Managment in connection with the  Disclosure of Information to Investors	K.Doungporn Prasertsomsuk Clifford Chance (Thailand) Limited			



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